



For 25 years Dr. Wilson has been teaching veterinary students and consulting with practitioners and industry professionals on ways to manage ethical, legally compliant, successful, efficient and financially rewarding veterinary practices.

His career started as a small animal associate in California and was followed by ten years as a practice owner. There he gained the experience needed to address, in a practical manner, the business and legal issues that continually confront the profession.

His first book entitled *Law and Ethics of the Veterinary Profession* led to his career in teaching and consulting. That, in turn, led to a desire to create solutions for practice management challenges and publish them in a manner that educates readers and spares them the need to reinvent the wheel. This is why the key ingredients in two of his books come in Microsoft Word or Adobe pdf versions on a CD-ROM, providing purchasers with a license to use reproduce and/or customize them.

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"Adding any one of these titles to your reference library is like adding your own personal business consultant to your staff" - Fritz Wood, CPA, CFP

Job Descriptions and Training Schedules for the Veterinary Team

Whether you are starting a new practice and need to know how to hire and train new employees or seek to update or revamp your current job descriptions, this book is a must for your library. Includes:



- A CD-ROM of the entire book
- Well-defined, in-depth job descriptions and expectations
- Training schedules that establish priorities for the order in which new tasks should be learned
- A timeline for learning those tasks and meeting the established benchmarks

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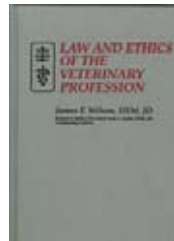
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- Production compensation
- The five tiers of owner compensation
- Non-compete clauses
- Independent contractors

Law and Ethics of the Veterinary Profession

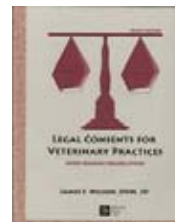
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